



## Investment Banking – Mutual Conversions

2016 Transactions			
Date	Client	Conversion Type	(mm)
1/13/2016	Central Federal Bancshares, Inc.	Standard Conversion	\$17.2
1/8/2016	PB Bancorp, Inc.	Second Step Conversion	\$36.3

  

2015 Transactions			
Date	Client	Conversion Type	(mm)
10/20/2015	New Bancorp, Inc.	Standard Conversion	\$7.0
10/15/2015	Cincinnati Bancorp, Inc.	MHC Conversion	\$7.7
7/17/2015	MSB Financial Corp.	Second Step Conversion	\$37.7
7/9/2015	Equitable Financial Corp.	Second Step Conversion	\$15.9
5/31/2015	Poage Bankshares, Inc. / Commonwealth Bank, FSB	Conversion Merger	\$2.1
1/30/2015	MW Bancorp, Inc.	Standard Conversion	\$8.8
1/23/2015	Ben Franklin Financial, Inc.	Second Step Conversion	\$3.9

  

2014 Transactions			
Date	Client	Conversion Type	(mm)
12/30/2014	MB Bancorp, Inc.	Standard Conversion	\$21.2
10/22/2014	Melrose Bancorp, Inc.	Standard Conversion	\$27.2
10/17/2014	Pathfinder Bancorp, Inc.	Second Step Conversion	\$26.4
10/13/2014	Pilgrim Bancshares, Inc.	Standard Conversion	\$21.8
7/29/2014	Meridian Bancorp, Inc.	Second Step Conversion	\$325.0
7/22/2014	Blue Hills Bancorp, Inc.	Standard Conversion	\$277.7
7/15/2014	Sunshine Bancorp, Inc.	Standard Conversion	\$42.3
5/8/2014	Investors Bancorp, Inc.	Second Step Conversion	\$2,196.0
4/24/2014	Home Bancorp Wisconsin, Inc.	Standard Conversion	\$9.0
4/9/2014	Sugar Creek Financial Corp.	Second Step Conversion	\$3.7
1/17/2014	Edgewater Bancorp, Inc.	Standard Conversion	\$6.7

  

2013 Transactions			
Date	Client	Conversion Type	(mm)
10/18/2013	Delanco Bancorp, Inc.	Second Step Conversion	\$4.2
10/10/2013	AJS Bancorp, Inc.	Second Step Conversion	\$14.1
7/26/2013	Quarry City Savings & Loan Assoc.	Standard Conversion	\$38.8
7/16/2013	Sunnyside Bancorp, Inc.	Standard Conversion	\$94.1
4/10/2013	Westbury Bancorp, Inc.	Standard Conversion	\$50.9
4/9/2013	Charter Financial Corporation	Second Step Conversion	\$142.9

  

2012 Transactions			
Date	Client	Conversion Type	(mm)
11/20/2012	Meetinghouse Bancorp, Inc.	Standard Conversion	\$6.0
10/12/2012	Malvern Bancorp, Inc.	Second Step Conversion	\$36.4
10/10/2012	Hamilton Bancorp, Inc.	Standard Conversion	\$37.0
10/5/2012	LaPorte Bancorp, Inc.	Second Step Conversion	\$27.1
10/4/2012	Madison County Financial, Inc.	Standard Conversion	\$32.0
8/23/2012	Sound Financial, Inc.	Second Step Conversion	\$14.2
7/12/2012	Georgetown Bancorp, Inc.	Second Step Conversion	\$11.0
7/11/2012	HomeTrust Bancshares, Inc.	Standard Conversion	\$211.6
7/10/2012	FS Bancorp, Inc.	Standard Conversion	\$32.4
1/18/2012	Cheviot Financial Corp.	Second Step Conversion	\$37.4
1/11/2012	West End Indiana Bancshares, Inc.	Standard Conversion	\$13.6

  

2011 Transactions			
Date	Client	Conversion Type	(mm)
10/31/2011	Carroll Bancorp, Inc.	Standard Conversion	\$3.6
10/12/2011	ASB Bancorp, Inc.	Standard Conversion	\$55.8
10/12/2011	Fairmount Bancorp, Inc. / Fullerton Federal Savings Assoc.	Conversion Merger	\$0.8
10/5/2011	BSB Bancorp, Inc.	Standard Conversion	\$89.9
9/13/2011	Poage Bankshares, Inc.	Standard Conversion	\$33.7
7/8/2011	IF Bancorp, Inc.	Standard Conversion	\$45.0



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7/7/2011	State Investors Bancorp, Inc.	Standard Conversion	\$29.1
6/30/2011	First Connecticut Bancorp, Inc.	Standard Conversion	\$171.9
6/30/2011	Naugatuck Valley Financial Corporation	Second Step Conversion	\$33.4
4/6/2011	Sunshine Financial, Inc.	Standard Conversion	\$12.3
3/4/2011	Rockville Financial, Inc.	Second Step Conversion	\$171.1
2/4/2011	Atlantic Coast Financial Corporation	Second Step Conversion	\$17.1
1/26/2011	Anchor Bancorp	Standard Conversion	\$25.5
1/20/2011	Wolverine Bancorp, Inc.	Standard Conversion	\$25.1
1/18/2011	Alliance Bancorp, Inc. of Pennsylvania	Second Step Conversion	\$32.6
1/13/2011	SI Financial Group, Inc.	Standard Conversion	\$52.4

### 2010 Transactions

Date	Client	Conversion Type	(mm)
12/22/2010	Home Federal Bancorp, Inc. of Louisiana	Second Step Conversion	\$19.5
11/30/2010	Heritage Financial Group, Inc.	Second Step Conversion	\$65.9
11/19/2010	Kaiser Federal Financial Group, Inc.	Second Step Conversion	\$63.8
10/7/2010	Standard Financial Corp.	Standard Conversion	\$34.8
9/21/2010	FedFirst Financial Corporation	Second Step Conversion	\$17.2
8/6/2010	United-American Savings Bank	Standard Conversion	\$6.1
7/15/2010	Jacksonville Bancorp, Inc.	Second Step Conversion	\$10.4
7/13/2010	Colonial Financial Services, Inc.	Second Step Conversion	\$23.0
7/7/2010	Oneida Financial Corp.	Second Step Conversion	\$31.5
6/29/2010	Fox Chase Bancorp, Inc.	Second Step Conversion	\$87.1
6/24/2010	Oritani Financial Corp.	Second Step Conversion	\$413.6
6/3/2010	Fairmount Bancorp, Inc.	Standard Conversion	\$4.4
4/9/2010	Harvard Illinois Bancorp, Inc.	Standard Conversion	\$7.8
4/5/2010	Eagle Bancorp Montana, Inc.	Second Step Conversion	\$24.6
1/22/2010	OBA Financial Services, Inc.	Standard Conversion	\$46.3
1/21/2010	OmniAmerican Bancorp, Inc.	Standard Conversion	\$119.0
1/11/2010	Versailles Financial Corporation	Standard Conversion	\$4.3
1/7/2010	Athens Bancshares Corporation	Standard Conversion	\$26.8

### 2009 Transactions

Date	Client	Conversion Type	(mm)
12/18/2009	Northwest Bancshares, Inc.	Second Step Conversion	\$688.8
10/9/2009	Cullman Bancorp, Inc.	MHC Conversion	\$10.8
7/13/2009	Territorial Bancorp Inc.	Standard Conversion	\$122.3

### 2008 Transactions

Date	Client	Conversion Type	(mm)
10/17/2008	Emclair Financial Corp./Elk County Savings	Merger Conversion	\$3.5
10/6/2008	First Savings Financial Group, Inc.	Standard Conversion	\$24.3
8/18/2008	Auburn Bancorp, Inc.	MHC Conversion	\$2.3
5/20/2008	Malvern Federal Bancorp, Inc.	MHC Conversion	\$26.5
4/16/2008	William Penn Bancorp, Inc.	MHC Conversion	\$10.3
2/1/2008	Cape Bancorp, Inc.	Standard Conversion/Acquisition	\$78.2
1/23/2008	Meridian Interstate Bancorp, Inc.	MHC Conversion	\$100.1
1/9/2008	Sound Financial, Inc.	MHC Conversion	\$13.0

### 2007 Transactions

Date	Client	Conversion Type	(mm)
12/20/2007	Home Federal Bancorp, Inc.	Second Step Conversion	\$102.0
12/4/2007	United Financial Bancorp, Inc.	Second Step Conversion	\$95.6
11/30/2007	First Advantage Bancorp	Standard Conversion	\$52.6
10/15/2007	LaPorte Bancorp, Inc.	MHC Conversion/Acquisition	\$13.0
10/10/2007	First Financial Northwest, Inc.	Standard Conversion	\$211.6
10/2/2007	Beacon Federal Bancorp, Inc.	Standard Conversion	\$74.0
10/2/2007	North Penn Bancorp, Inc.	Second Step Conversion	\$8.5
7/5/2007	Quaint Oak Bancorp, Inc.	Standard Conversion	\$13.9
6/28/2007	Abington Bancorp, Inc.	Second Step Conversion	\$139.7



### Investment Banking – Mutual Conversions

4/16/2007	People's United Financial, Inc.	Second Step Conversion	\$3,444.5
4/4/2007	CMS Bancorp, Inc.	Standard Conversion	\$19.8
4/4/2007	Sugar Creek Financial Corp.	MHC Conversion	\$4.1
4/4/2007	ESSA Bancorp, Inc.	Standard Conversion	\$158.7
4/2/2007	Delanco Bancorp, Inc.	MHC Conversion	\$7.4
1/18/2007	Osage Bancshares, Inc.	Second Step Conversion	\$25.1
1/17/2007	Hampden Bancorp, Inc.	Standard Conversion	\$75.7
1/5/2007	MSB Financial Corp.	MHC Conversion	\$25.3
1/4/2007	Westfield Financial, Inc.	Second Step Conversion	\$184.0

#### 2006 Transactions

Date	Client	Conversion Type	(mm)
12/27/2006	MainStreet Financial Corporation	MHC Conversion	\$3.6
11/1/2006	Citizens Community Bancorp, Inc.	Second Step Conversion	\$52.9
10/19/2006	Ben Franklin Financial, Inc.	MHC Conversion	\$8.9
10/3/2006	ViewPoint Financial Group	MHC Conversion	\$116.0
7/20/2006	Chicopee Bancorp, Inc.	Standard Conversion	\$68.9
7/11/2006	First Clover Leaf Financial Corp.	Second Step Conversion	\$41.7
7/11/2006	Seneca-Cayuga Bancorp, Inc.	MHC Conversion	\$10.7
6/29/2006	Monadnock Bancorp, Inc.	Second Step Conversion	\$5.7
4/4/2006	Lake Shore Bancorp, Inc.	MHC Conversion	\$29.8
3/31/2006	United Community Bancorp	MHC Conversion	\$36.5
1/24/2006	Magyar Bancorp, Inc.	MHC Conversion	\$26.2
1/5/2006	Greenville Federal Financial Corp.	MHC Conversion	\$10.3

#### 2005 Transactions

Date	Client	Conversion Type	(mm)
12/29/2005	New England Bancshares, Inc.	Second Step Conversion	\$30.7
10/26/2005	Legacy Bancorp, Inc.	Standard Conversion	\$95.5
10/6/2005	American Bancorp of New Jersey, Inc.	Second Step Conversion	\$99.1
10/5/2005	Wauwatosa Holdings, Inc.	MHC Conversion	\$101.1
7/13/2005	United Financial Bancorp, Inc.	MHC Conversion	\$76.7
6/30/2005	Colonial Bankshares, Inc.	MHC Conversion	\$20.8
6/29/2005	Heritage Financial Group	MHC Conversion	\$32.5
6/7/2005	Hudson City Bancorp, Inc.	Second Step Conversion	\$3,930.0
6/2/2005	North Penn Bancorp, Inc.	MHC Conversion	\$6.4
5/20/2005	Rockville Financial, Inc.	MHC Conversion	\$83.6
4/5/2005	Benjamin Franklin Bancorp, Inc.	Standard Conversion/Acquisition	\$55.8
4/1/2005	First Federal of Northern Michigan Bancorp, Inc.	Second Step Conversion	\$17.0
3/30/2005	Rome Bancorp, Inc.	Second Step Conversion	\$59.0
3/31/2005	OC Financial Inc.	Standard Conversion	\$5.6
1/5/2005	Georgetown Bancorp, Inc.	MHC Conversion	\$12.5

#### 2004 Transactions

Date	Client	Conversion Type	(mm)
12/16/2004	Abington Community Bancorp, Inc.	MHC Conversion	\$71.4
12/6/2004	Home Federal Bancorp, Inc.	MHC Conversion	\$60.8
10/4/2004	PSB Holdings, Inc.	MHC Conversion	\$30.9
10/1/2004	Naugatuck Valley Financial Corporation	MHC Conversion	\$32.7
9/30/2004	Roebbling Financial Corporation, Inc.	Second Step Conversion	\$9.1
7/21/2004	DSA Financial Corporation	Second Step Conversion	\$8.5
6/29/2004	First Clover Leaf Financial Corp.	MHC Conversion	\$17.6
6/29/2004	Monadnock Bancorp, Inc.	MHC Conversion	\$3.4
6/29/2004	Third Century Bancorp	Standard Conversion	\$16.5
4/2/2004	NewAlliance Bancshares, Inc.	Standard Conversion/Acquisition	\$1,025.0
3/31/2004	Wawel Financial Services, Inc.	MHC Conversion	\$8.0
3/31/2004	Osage Federal Financial, Inc.	MHC Conversion	\$6.8
3/30/2004	K-Fed Bancorp	MHC Conversion	\$56.9
3/29/2004	Citizens Community Bancorp	MHC Conversion	\$9.8
3/4/2004	Clifton Savings Bancorp, Inc.	MHC Conversion	\$137.4



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1/15/2004	Provident New York Bancorp	Second Step Conversion	\$199.7
1/5/2004	Cheviot Financial Corp.	MHC Conversion	\$43.9

### 2003 Transactions

Date	Client	Conversion Type	(mm)
10/30/2003	Bank Mutual Corporation	Second Step Conversion	\$410.6
10/21/2003	Rainier Pacific Financial Group, Inc.	Standard Conversion	\$79.4
7/2/2003	Jefferson Bancshares, Inc.	Second Step Conversion	\$66.1
6/27/2003	Community First Bancorp, Inc.	Standard Conversion	\$2.9
1/21/2003	First Niagara Financial Group, Inc.	Second Step Conversion	\$410.0
1/9/2003	Wayne Savings Bancshares, Inc.	Second Step Conversion	\$20.4
1/6/2003	Sound Federal Bancorp, Inc.	Second Step Conversion	\$77.8

### 2002 Transactions

Date	Client	Conversion Type	(mm)
10/1/2002	Citizens South Banking Corporation	Second Step Conversion	\$52.6
8/30/2002	Monarch Community Bancorp, Inc.	Standard Conversion	\$23.1
8/23/2002	First PacTrust Bancorp, Inc.	Standard Conversion	\$52.9
7/9/2002	Brookline Bancorp, Inc.	Second Step Conversion	\$337.2
4/4/2002	Willow Grove Bancorp, Inc.	Second Step Conversion	\$64.1
2/22/2002	Heritage Bancshares, Inc.	Standard Conversion	\$4.9

### 2001 Transactions

Date	Client	Conversion Type	(mm)
12/28/2001	Clover Leaf Financial Corp.	Standard Conversion	\$6.6
12/28/2001	Allied First Bancorp, Inc.	Standard Conversion	\$6.1
12/28/2001	Westfield Financial, Inc.	MHC Conversion	\$49.7
5/25/2001	BancAffiliated, Inc.	Standard Conversion	\$2.7
5/15/2001	Fidelity Bankshares, Inc.	Second Step Conversion	\$87.0

### 2000 Transactions

Date	Client	Conversion Type	(mm)
12/29/2000	Lawrence Financial Holdings, Inc.	Standard Conversion	\$7.8
11/2/2000	Bank Mutual Corporation	MHC Conversion	\$61.4
10/12/2000	Waypoint Financial Corp.	Second Step Conversion/Acquisition	\$165.5
9/25/2000	CBCT Bancshares, Inc.	Standard Conversion	\$2.8
5/15/2000	Alamogordo Financial Corp.	MHC Conversion	\$3.6
4/12/2000	Port Financial Corp.	Standard Conversion	\$74.4
4/5/2000	Eagle Bancorp Montana, Inc.	MHC Conversion	\$4.6
3/29/2000	Peoples Community Bancorp, Inc.	Standard Conversion	\$11.9
1/5/2000	Security Financial Bancorp, Inc.	Standard Conversion	\$19.4

### 1999 Transactions

Date	Client	Conversion Type	(mm)
12/30/1999	MutualFirst Financial, Inc.	Standard Conversion	\$56.0
10/4/1999	JADE Financial Corp.	Standard Conversion	\$14.5
9/30/1999	EverTrust Financial Group, Inc.	Standard Conversion	\$86.0
9/7/1999	Jacksonville Bancorp	Standard Conversion	\$1.2
7/13/1999	Hudson City Bancorp, Inc.	MHC Conversion	\$543.5
7/1/1999	Alaska Pacific Bancshares, Inc.	Standard Conversion	\$6.6
4/1/1999	Capitol Federal Financial	MHC Conversion	\$378.1
1/8/1999	Sterling Bancorp	MHC Conversion	\$38.6
1/8/1999	Ridgewood Financial, Inc.	MHC Conversion	\$10.5

### 1998 Transactions

Date	Client	Conversion Type	(mm)
12/31/1998	First Place Financial Corp.	Standard Conversion	\$104.4
12/31/1998	Cohoes Bancorp, Inc.	Standard Conversion	\$92.6
12/31/1998	First Capital, Inc.	Second Step Conversion	\$7.7
12/30/1998	Lincoln Bancorp	Standard Conversion	\$68.1



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12/30/1998	Grand Central Financial Corp.	Standard Conversion	\$19.4
12/23/1998	Willow Grove Bancorp, Inc.	MHC Conversion	\$22.4
12/3/1998	Pulaski Financial Corp.	Second Step Conversion	\$25.3
11/20/1998	Seascoast Financial Services Corp.	Standard Conversion	\$140.0
10/26/1998	First Niles Financial, Inc.	Standard Conversion	\$17.5
9/30/1998	Farnsworth Bancorp, Inc.	Standard Conversion	\$3.8
7/24/1998	CFS Bancorp, Inc.	Standard Conversion	\$178.5
7/17/1998	PSB Bancorp, Inc.	Second Step Conversion	\$16.1
7/1/1998	Liberty Bancorp, Inc.	MHC Conversion	\$18.3
4/15/1998	Columbia Financial of Kentucky, Inc.	Standard Conversion	\$26.7
4/8/1998	Mid-Southern Savings Bank, FSB	MHC Conversion	\$4.0
4/3/1998	EFC Bancorp, Inc.	Standard Conversion	\$69.4
3/25/1998	Brookline Bancorp, Inc.	MHC Conversion	\$136.7
3/25/1998	Home Loan Financial Corporation	Standard Conversion	\$22.5
2/27/1998	SFSB Holding Company	Standard Conversion	\$7.3
1/12/1998	Timberland Bancorp, Inc.	Standard Conversion	\$66.1
1/9/1998	Heritage Financial Corporation	Second Step Conversion	\$66.1

#### 1997 Transactions

Date	Client	Conversion Type	(mm)
12/19/1997	Staten Island Bancorp, Inc.	Standard Conversion	\$515.8
10/3/1997	Oregon Trail Financial Corp.	Standard Conversion	\$46.9
10/2/1997	Roebing Financial Corp, Inc.	MHC Conversion	\$2.0
10/1/1997	SHS Bancorp, Inc.	Standard Conversion	\$8.2
10/1/1997	Riverview Bancorp, Inc.	Second Step Conversion	\$35.7
9/26/1997	Ohio State Financial Services, Inc.	Standard Conversion	\$6.3
7/1/1997	Montgomery Financial Corp.	Second Step Conversion	\$11.9
4/25/1997	Peoples-Sidney Financial Corporation	Standard Conversion	\$17.9
4/1/1997	GS Financial Corp.	Standard Conversion	\$34.4
3/31/1997	Hemlock Federal Financial Corporation	Standard Conversion	\$20.8
3/27/1997	Market Financial Corporation	Standard Conversion	\$13.4
1/23/1997	Empire Federal Bancorp, Inc.	Standard Conversion	\$25.9
1/2/1997	Advance Financial Bancorp	Standard Conversion	\$10.8

#### 1996 Transactions

Date	Client	Conversion Type	(mm)
12/31/1996	Home City Financial Corporation	Standard Conversion	\$9.5
11/26/1996	P\$Financial, Inc.	Standard Conversion	\$21.8
11/21/1996	Delphos Citizens Bancorp, Inc.	Standard Conversion	\$20.4
10/7/1996	LifeStore Financial Group	MHC Conversion	\$4.6
9/27/1996	Westwood Homestead Financial Corp	Standard Conversion	\$28.4
9/26/1996	Foundation Bancorp, Inc.	Standard Conversion	\$4.6
9/20/1996	Midwest Savings Bank	Standard Conversion	\$1.9
7/12/1996	Pennwood Bancorp, Inc.	Standard Conversion	\$6.1
7/1/1996	Home Financial Bancorp	Standard Conversion	\$5.1
6/28/1996	Kenwood Bancorp, Inc.	Second Step Conversion	\$1.6
6/27/1996	Prestige Bancorp, Inc.	Standard Conversion	\$9.6
6/26/1996	MECH Financial	Standard Conversion	\$52.9
6/17/1996	Commonwealth Bancorp, Inc.	Second Step Conversion	\$98.7
6/7/1996	Westwood Financial Corporation	Second Step Conversion	\$3.9
6/4/1996	First Federal Financial Bancorp, Inc.	Standard Conversion	\$6.7
4/3/1996	Wake Forest Bancshares, Inc.	MHC Conversion	\$5.6
4/1/1996	Pittsburgh Financial Corp.	Standard Conversion	\$21.8
4/1/1996	First Bergen Bancorp	Standard Conversion	\$31.7
4/1/1996	London Financial Corporation	Standard Conversion	\$5.3
3/29/1996	Crazy Woman Creek Bancorp Inc	Standard Conversion	\$10.6
3/29/1996	HBancorporation, Inc.	Standard Conversion	\$4.9
3/20/1996	North Central Bancshares, Inc.	Second Step Conversion	\$26.3
3/12/1996	Washington Bancorp	Standard Conversion	\$6.6
1/8/1996	Broadway Financial Corporation	Standard Conversion	\$8.9



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1/5/1996	Little Falls Bancorp, Inc.	Standard Conversion	\$30.4
1/2/1996	First Colorado Bancorp, Inc.	Second Step Conversion	\$134.0

#### 1995 Transactions

Date	Client	Conversion Type	(mm)
12/28/1995	Charter Financial, Inc.	Second Step Conversion	\$29.2
11/16/1995	Pathfinder Bancorp, Inc.	MHC Conversion	\$6.6
10/31/1995	American National Bancorp, Inc.	Second Step Conversion	\$21.8
10/4/1995	Klamath First Bancorp, Inc.	Standard Conversion	\$122.3
10/2/1995	First Defiance Financial Corp.	Second Step Conversion	\$64.8
9/28/1995	Hardin Bancorp, Inc.	Standard Conversion	\$10.6
8/3/1995	Peoples Bancorp, Inc.	MHC Conversion	\$31.2
6/30/1995	HF Bancorp, Inc.	Standard Conversion	\$52.9
6/30/1995	First Mutual Bancorp, Inc.	Standard Conversion	\$47.0
6/29/1995	First Bell Bancorp, Inc.	Standard Conversion	\$86.0
6/27/1995	Northeast Indiana Bancorp, Inc.	Standard Conversion	\$21.8
6/27/1995	Fort Thomas Financial Corp.	Standard Conversion	\$15.7
4/20/1995	Jacksonville Bancorp, MHC	MHC Conversion	\$5.6
4/7/1995	ISB Financial Corporation	Standard Conversion	\$73.8
3/30/1995	Home Bancorp, Inc.	Standard Conversion	\$33.0
3/30/1995	Sobieski Bancorp, Inc.	Standard Conversion	\$9.7
3/1/1995	West Town Bancorp, Inc.	Standard Conversion	\$2.2
2/15/1995	SJS Bancorp, Inc.	Standard Conversion	\$9.5
2/9/1995	Gilmer Financial Services, Inc.	Standard Conversion	\$2.0
2/7/1995	Home Building Bancorp, Inc.	Standard Conversion	\$3.2
2/6/1995	Community Investors Bancorp, Inc.	Standard Conversion	\$7.4
2/6/1995	MSB Financial, Inc.	Standard Conversion	\$7.2
1/27/1995	LCS Bancorp, Inc.	Standard Conversion	\$1.0
1/19/1995	Fed One Bancorp, Inc.	Second Step Conversion	\$16.1
1/9/1995	Bayonne Bancshares, Inc.	MHC Conversion	\$13.6

#### 1994 Transactions

Date	Client	Conversion Type	(mm)
11/11/1994	Finger Lakes Bancorp, Inc.	MHC Conversion	\$5.9
11/7/1994	Northwest Bancshares, Inc.	MHC Conversion	\$69.0
10/25/1994	Home Financial Corporation	Second Step Conversion	\$174.4
10/24/1994	Community Savings Bankshares, Inc.	MHC Conversion	\$35.7
10/14/1994	Enterprise Federal Bancorp, Inc.	Standard Conversion	\$29.5
10/13/1994	IBS Financial Corp.	Standard Conversion	\$116.1
10/7/1994	Harvest Home Financial Corp.	Standard Conversion	\$9.9
8/31/1994	North Central Bancshares, Inc.	MHC Conversion	\$12.8
8/19/1994	Ottawa Financial Corporation	Standard Conversion	\$56.2
8/18/1994	Jefferson Bancorp, Inc.	Second Step Conversion	\$16.1
7/29/1994	Western Ohio Financial Corp.	Standard Conversion	\$42.3
7/28/1994	Forrest City Financial Corp	Standard Conversion	\$3.4
6/28/1994	FSB Financial Corp.	Standard Conversion	\$10.6
6/28/1994	Lincoln Financial Bancorp, Inc.	Standard Conversion	\$4.2
6/27/1994	Mid-Continent Bancshares, Inc.	Standard Conversion	\$22.5
6/24/1994	Troy Hill Bancorp, Inc.	Standard Conversion	\$11.2
6/24/1994	First Kent Financial Corporation	Standard Conversion	\$7.4
6/16/1994	NSS Bancorp, Inc.	Standard Conversion	\$24.3
6/3/1994	WFS Bancorp, Inc.	Standard Conversion	\$16.0
5/10/1994	Barrington Bancorp, Inc.	Standard Conversion	\$6.6
5/2/1994	Leeds Federal Bankshares, Inc.	MHC Conversion	\$12.0
4/4/1994	Pocahontas Bancorp	MHC Conversion	\$7.5
3/30/1994	Perpetual Midwest Financial, Inc.	Standard Conversion	\$21.5
3/24/1994	MFB Corp.	Standard Conversion	\$23.0
1/25/1994	Waypoint Financial Corp.	MHC Conversion	\$26.3
1/24/1994	Commonwealth Bancorp, Inc.	MHC Conversion	\$38.5
1/7/1994	Fidelity Bankshares, Inc.	MHC Conversion	\$27.6



## Investment Banking – Mutual Conversions

1/6/1994 Harbor Florida Bancshares, Inc. MHC Conversion \$22.4

### 1993 Transactions

Date	Client	Conversion Type	(mm)
12/30/1993	Seven Hills Financial Corp	Standard Conversion	\$5.6
12/30/1993	Potters S&L Company	Standard Conversion	\$5.3
12/27/1993	WSB Bancorp, Inc	Standard Conversion	\$11.0
12/22/1993	PSB Holdings Corp	Standard Conversion	\$22.2
12/21/1993	North Bancshares, Inc	Standard Conversion	\$14.4
12/16/1993	Kentucky Enterprise Bancorp, Inc	Standard Conversion	\$27.5
11/3/1993	American National Bancorp, Inc.	MHC Conversion	\$9.3
10/25/1993	DSA Financial Corp.	MHC Conversion	\$2.0
10/15/1993	Charter Financial	MHC Conversion	\$9.6
9/28/1993	Tri-County Bancorp, Inc	Standard Conversion	\$7.5
8/31/1993	Wood Bancorp, Inc	Standard Conversion	\$11.1
7/19/1993	First Defiance Financial Corp.	MHC Conversion	\$20.8
7/1/1993	Peoples Federal, Chicago	Standard Conversion	\$3.0
6/30/1993	Ft. Bend Holding Corp	Standard Conversion	\$8.8
6/30/1993	Home Federal Corp.	Standard Conversion	\$2.9
6/28/1993	FFY Financial Corp	Standard Conversion	\$66.3
6/24/1993	KSB Bancorp, Inc	Standard Conversion	\$3.7
6/23/1993	Wayne Savings Bancshares, Inc.	MHC Conversion	\$6.0
3/25/1993	Third Financial Corp	Standard Conversion	\$12.4
1/4/1993	MNB Bancshares, Inc.	Standard Conversion	\$4.6

### 1992 Transactions

Date	Client	Conversion Type	(mm)
12/30/1992	Parkview FSB	Standard Conversion	\$8.5
12/30/1992	First FS&LA of San Bernardino	Standard Conversion	\$3.3
12/29/1992	Brentwood Financial Corp.	Standard Conversion	\$6.7
11/20/1992	AMFED Financial	Standard Conversion	\$48.0
11/13/1992	Midwest Bancshares, Inc.	Standard Conversion	\$4.6
10/22/1992	Home Financial Corp.	MHC Conversion	\$23.0
9/28/1992	Kenwood S&LA	MHC Conversion	\$0.7
9/16/1992	Cascade Financial Corporation	Standard Conversion	\$5.0
9/9/1992	United Financial Bancorp	Standard Conversion	\$5.2
7/14/1992	First Colorado Bancorp, Inc.	MHC Conversion	\$13.9
7/13/1992	First Federal Bancorp, Inc.	Standard Conversion	\$4.1
7/13/1992	First Federal Bankshares, Inc.	MHC Conversion	\$6.3
7/10/1992	First Sentinel Bancorp, Inc.	MHC Conversion	\$10.0