



2014 KBW Bank Honor Roll: "A League of Their Own"

Summary

We are publishing our annual KBW Bank Honor Roll acknowledging those banking institutions that achieved positive earnings per share growth trends over the last decade, regardless of the economic environment.

- **Twenty-five banking institutions posted a 10-year record worthy of admission to this year's KBW Bank Honor Roll.**
- **To be eligible for the KBW Bank Honor Roll, banks with more than \$500 million in total assets must have:**
 1. No annual loss reported in net income per share before extraordinary items over the past 10 years;
 2. 2014 annual reported net income per share before extraordinary items equal to or greater than peak net income per share over the past 10 years; and
 3. Consecutive increases in net income per share before extraordinary items since 2009.
- **There are two new members included on the 2014 KBW Bank Honor Roll: FMBH and MBCN.**
- **There are 23 returning members included on the 2014 KBW Bank Honor Roll: SRCE, ACNB, AUBN, BANF, CASS, CNBKA, EGBN, EBTC, FDEF, FFIN, GABC, GCBC, HIFS, LKFN, OVLY, PB, SBNY, SYBT, TOWN, USB, WASH, WFC and WSBC.**
- **For the five-year period between 2009 and 2014, the KBW Bank Honor Roll members significantly outperformed their banking peers and the market.** With average price appreciation of 15.2% compounded annually, the KBW Honor Roll banks significantly outperformed both the BKX's and KRX's 5-year CAGRs of 11.7% and 11.8%, respectively. The KBW Honor Roll banks also outperformed the S&P 500 Index's 5-year CAGR of 13.0%.
- **Thus far, 2015 has proved to be challenging for overall bank stock performance. the KBW Bank Honor Roll members continue to outperform.** In 2015 to date (through 4/9), despite declining 1.2% on average, the KBW Bank Honor Roll members modestly outperformed the BKX's decline of 1.9% but underperformed the KRX which advanced 0.8% and the SPX which gained 1.6%.
- **We found that the KBW Bank Honor Roll members have better-than-industry performance ratios and growth rates** when compared to the publicly traded bank universe with total assets over \$500 million, which includes nearly 400 companies listed on the NYSE and Nasdaq exchanges.
- **We believe the past decade has been one of the most challenging in history of U.S. banking.** All said, the 2014 KBW Bank Honor Roll members have certainly earned their honor as there were many ways to make significant mistakes over the past 10 years, given 514 banks failed during that period.

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Constructing the 2014 KBW Bank Honor Roll

To determine the constituents of the 2014 KBW Bank Honor Roll, as shown in Exhibit 1, we analyzed 10 years of fully diluted net income per share before extraordinary items for nearly 400 publicly traded banking institutions with at least \$500 million in total assets as of year-end 2014.

To qualify for inclusion on the KBW Bank Honor Roll, the following three conditions must be satisfied:

- 1. No annual loss reported in net income per share before extraordinary items over the past 10 years (items are classified as extraordinary per the applicable accounting standard).*
- 2. 2014 annual reported net income per share before extraordinary items equal to or greater than peak net income per share over the past 10 years.*
- 3. Consecutive increases in net income per share before extraordinary items since 2009.*

We believe it is fair to say that the past decade has been one of the most challenging in the history of U.S. banking. Over these past ten years, banks faced a horrendous credit environment (2006-2010) overlaid by an extremely flat (and sometimes even inverted) yield curve (2003 and present). From 2007-2009, banking institutions were at the epicenter of the major concerns plaguing the market that included increased market volatility, deteriorating economic fundamentals, credit market disturbances, and a tempered economic outlook. In 2010, the economy was faced with stagnant economic growth, labor market weakness, and lackluster consumer spending. Banking institutions continued to address the overhang from nonperforming assets and restructured loans driven by the nearly seven-fold increase in non-performing assets (NPAs) from 2006-2010.

In 2011, the industry was plagued with overcapacity, and the rate, regulatory, and macroeconomic environment made it challenging for banks to achieve meaningful profitability improvement. Low rates in 2011 compressed net interest margins (NIMs) and increased regulation reduced fee income and added expense burdens. In 2012, the low-rate environment continued its course, further pressuring retail banking profitability, as loan spreads continued to compress and securities portfolio repricings weighed further on bank NIMs.

Despite 2012's uneven economic recovery and fiscal uncertainty, banks posted healthier balance sheets through active liability management and benefited from improving fundamentals as credit quality significantly improved. In 2013, banks grappled with slowing annual operating EPS growth as fee income came under significant pressure, and the benefit from improving credit continued to wane. Increased regulatory compliance costs in 2013 resulted in disappointing operating non-interest expense trends but on the positive side, NIMs showed signs of stabilization and loan growth was promising.

In 2014, banks grappled with a "lower-for-longer" rate scenario that most notably impacted bank profitability and sentiment. Loan growth momentum and continued solid credit trends were positives for banks during the year. SMID-cap banks continued to garner market share from larger competitors and grew at a multiple of GDP. Credit quality remained very strong and while reserve releases did not provide the earnings kicker that they once did a few years ago, losses remained well below historical levels. But, at the same time, banks faced increasing NIM pressure owing to both competitive dynamics and low absolute rates. The resultant impact of the "lower-for-longer" rate scenario on NIMs, the most meaningful input to future bank earnings, remains significant. Expense headwinds from increased financial regulation also remained an area of concern for underlying bank profitability though on the margin showed some signs of abating.



All said, the 2014 KBW Honor Roll banks have certainly earned their honor as there were many ways to make significant mistakes in the past ten years, as the 514 failed banks over the past decade can attest.

Twenty-five banking institutions posted a ten-year record worthy of admission to the 2014 KBW Bank Honor Roll:

Exhibit 1: 2014 KBW Bank Honor Roll

		2014 KBW BANK HONOR ROLL			
		2014 YE Price to Book	2014 YE Price to First Call Consensus 2015 EPS	% CAGR in Stock Price 2009 - 2014	
1st Source Corporation	SRCE	1.3	14.4		16.4%
ACNB Corporation	ACNB	1.2	12.7	(a)	10.9%
Auburn National Bancorporation, Inc.	AUBN	1.1	11.6	(a)	3.7%
BancFirst Corporation	BANF	1.6	16.0		11.3%
Cass Information Systems, Inc.	CASS	3.1	25.8	(a)	16.2%
Century Bancorp, Inc.	CNBKA	1.2	10.2	(a)	12.7%
Eagle Bancorp, Inc.	EGBN	2.0	15.7		30.1%
Enterprise Bancorp, Inc.	EBTC	1.5	17.5	(a)	18.2%
First Defiance Financial Corp.	FDEF	1.1	14.5		24.7%
First Financial Bankshares, Inc.	FFIN	2.8	19.7		10.6%
First Mid-Illinois Bancshares, Inc.	FMBH	0.9	10.0	(a)	1.7%
German American Bancorp, Inc.	GABC	1.8	14.2		13.4%
Greene County Bancorp, Inc.	GCBC	2.1	19.5	(a)	14.4%
Hingham Institution for Savings	HIFS	1.5	8.3	(a)	23.2%
Lakeland Financial Corporation	LKFN	2.0	15.6		20.3%
Middlefield Banc Corp.	MBCN	1.1	10.2	(a)	7.6%
Oak Valley Bancorp	OVLY	1.1	11.4	(a)	18.1%
Prosperity Bancshares, Inc.	PB	1.2	13.0		6.5%
Signature Bank	SBNY	2.6	18.5		31.6%
Stock Yards Bancorp, Inc.	SYBT	1.9	13.9		9.3%
Tow neBank	TOWN	1.0	12.8	(a)	5.9%
U.S. Bancorp	USB	2.1	13.8		14.8%
Washington Trust Bancorp, Inc.	WASH	1.9	15.3		20.9%
Wells Fargo & Company	WFC	1.7	13.2		15.2%
WesBanco, Inc.	WSBC	1.3	14.0		23.0%
Honor Roll Average Performance		1.6	14.5		15.2%
KBW Bank Index	BKX	1.2	13.1		11.7%
KBW Regional Banking Index	KRX	1.4	15.7		11.8%
S&P 500 Index	SPX	2.8	16.7		13.0%

Note: P/E based on First Call 2015 EPS estimates of April 9, 2015, except for (a) where P/E is based on 2014 year-end EPS.

Source: KBW Research, SNL DataSource, Factset, and Bloomberg.

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Two companies are new members of the KBW Bank Honor Roll effective in 2014:

First Mid-Illinois Bancshares, Inc. (FMBH) and Middlefield Banc Corp. (MBCN).

In addition there are 23 returning members from the 2013 KBW Bank Honor Roll:

1st Source Corporation (SRCE), ACNB Corporation (ACNB), Auburn National Bancorporation, Inc. (AUBN), BancFirst Corporation (BANF), Cass Information Systems, Inc. (CASS), Century Bancorp, Inc. (CNBKA), Eagle Bancorp, Inc. (EGBN), Enterprise Bancorp, Inc. (EBTC), First Defiance Financial Corp. (FDEF), First Financial Bankshares, Inc. (FFIN), German American Bancorp, Inc. (GABC), Greene County Bancorp, Inc. (GCBC), Hingham Institution for Savings (HIFS), Lakeland Financial Corporation (LKFN), Oak Valley Bancorp (OVLY), Prosperity Bancshares, Inc. (PB), Signature Bank (SBNY), Stock Yards Bancorp, Inc. (SYBT), TowneBank (TOWN), U.S. Bancorp (USB), Washington Trust Bancorp, Inc. (WASH), Wells Fargo & Company (WFC), and WesBanco, Inc. (WSBC).

Rate Sensitivity and a Flattening Yield Curve Impact Bank Performance in 2014

The broader market environment in 2014 was characterized by key issues that included a global low interest rate environment, a strengthening U.S. economy and dollar as well as sharply declining energy prices. 2014 undoubtedly continued to present challenges for banking institutions as low interest rates prevailed globally. Domestically, the year kicked off with the yield on the 10-Year U.S. Treasury in the 3.0% range. Despite signs of improvement from the U.S. economy as the year progressed, the 10-Year U.S. Treasury yield declined to 2.17% by year end. Given the prevailing low short-term rate environment, this resulted in a flatter yield curve, further pressuring rate sensitive assets.

Over the course of the year, the U.S. continued to lead the recovery from the global recession with the unemployment rate falling to 5.6% and about 2.9 million jobs created in 2014, the largest increase since 1999. The Fed's Quantitative Easing program (QE3) came to an end in November and equity market performance was strong as the S&P 500 Index gained 11.4%. While the U.S. economy was improving, Europe, Asia and other foreign markets did not keep pace in 2014. As a result of their stalled recovery in comparison to the strength of the domestic recovery and equity market performance, the U.S. dollar strengthened significantly relative to other currencies. The strength in the dollar resulted in increased investor demand which helped in turn to further increase the relative strength of the dollar. Amidst all of this in 2014, crude oil prices declined by more than 45% in the second half of the year owing to rising oil production and slower demand growth. This in turn resulted in increased market volatility and falling commodities prices.

In 2014, these market issues weighed on the banking industry. In particular, the prevailing low interest rate environment both domestically and abroad significantly impacted banks. As a result, banks lagged the market in 2014 with large-cap banks, as measured by the KBW Bank Index (BKX), gaining 7.2% and SMID-cap banks, as measured by the KBW Regional Banking Index (KRX), rising a mere 0.2%.

The persistence of low rates focused investor concerns on both NIM compression and loan growth. In addition, during 2014, energy prices significantly declined, which was a particular concern to most Texas and Oklahoma banks given their exposure to energy. The impact of lower energy prices could potentially slow loan growth and result in future credit concerns.



Despite these challenges, the banks fared reasonably well in 2014 as loan growth was solid and credit trends remained stable, with losses well below historical levels. But, at the same time, banks faced increasing NIM pressure owing to both competitive dynamics and low absolute rates. Expenses owing to increased financial regulation remained an area of concern for bank profitability though on the margin, showed some signs of abating.

KBW Bank Honor Roll Members: "A League of Their Own"

In terms of price performance, the KBW Bank Honor Roll members outperformed both the BKM and KRX. Over the five-year period between 2009 and 2014, the KBW Bank Honor Roll members posted significantly better-than-industry average price performance, rising 15.2% compounded annually over this time period on average. This represents significant outperformance relative to both the BKM and KRX's five-year compound annual growth rates (CAGR) of 11.7% and 11.8%, respectively. In addition to outperforming their banking peers, the KBW Bank Honor Roll members also outperformed the broader market, as represented by the SPX, which posted a CAGR of 13.0% over the equivalent time period.

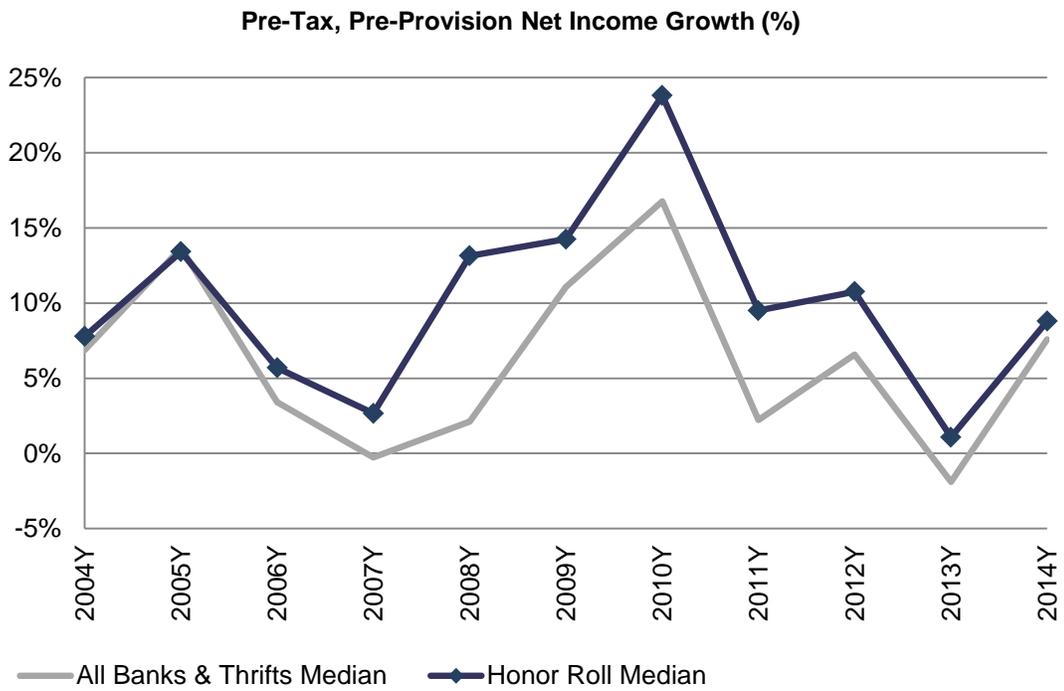
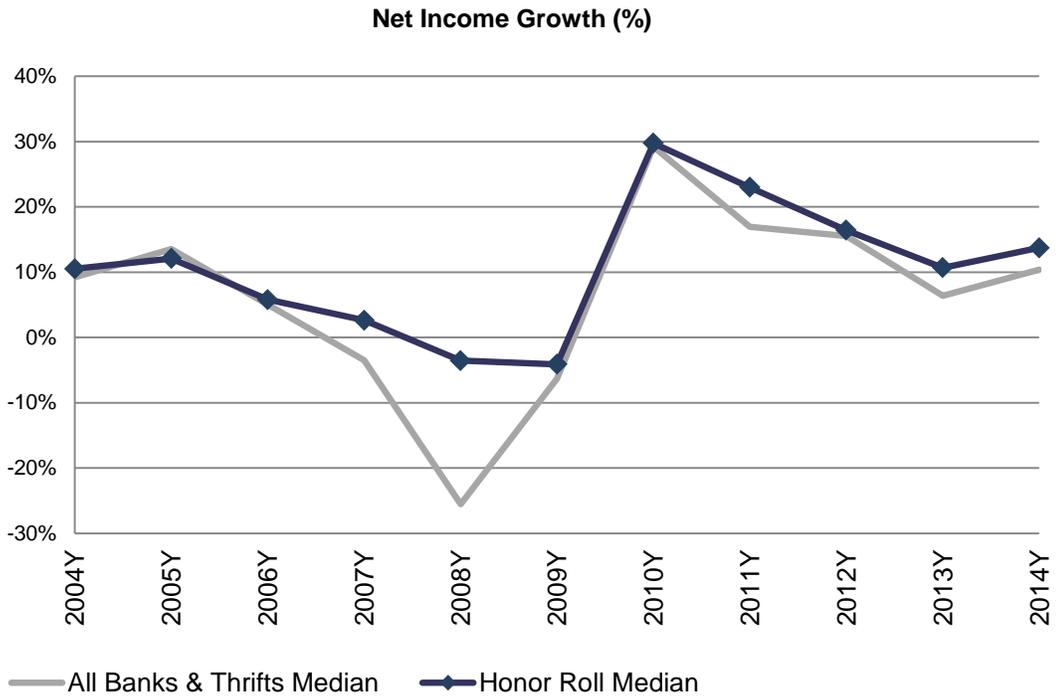
So far 2015 has proved to be challenging for bank stock performance. In 2015 to date through April 9, despite declining 1.2% on average, the KBW Bank Honor Roll members modestly outperformed the BKM's decline of 1.9% but underperformed the KRX which advanced 0.8% and the SPX which gained 1.6%.

KBW Bank Honor Roll members also have better-than-industry performance ratios and growth rates when compared to the publicly traded bank universe with total assets over \$500 million, which includes nearly 400 companies. We highlight these median ratios and growth rates over the past 10 years for both the KBW Bank Honor Roll members and the banking industry in the following exhibits.

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Exhibit 2: Growth Rate Analysis

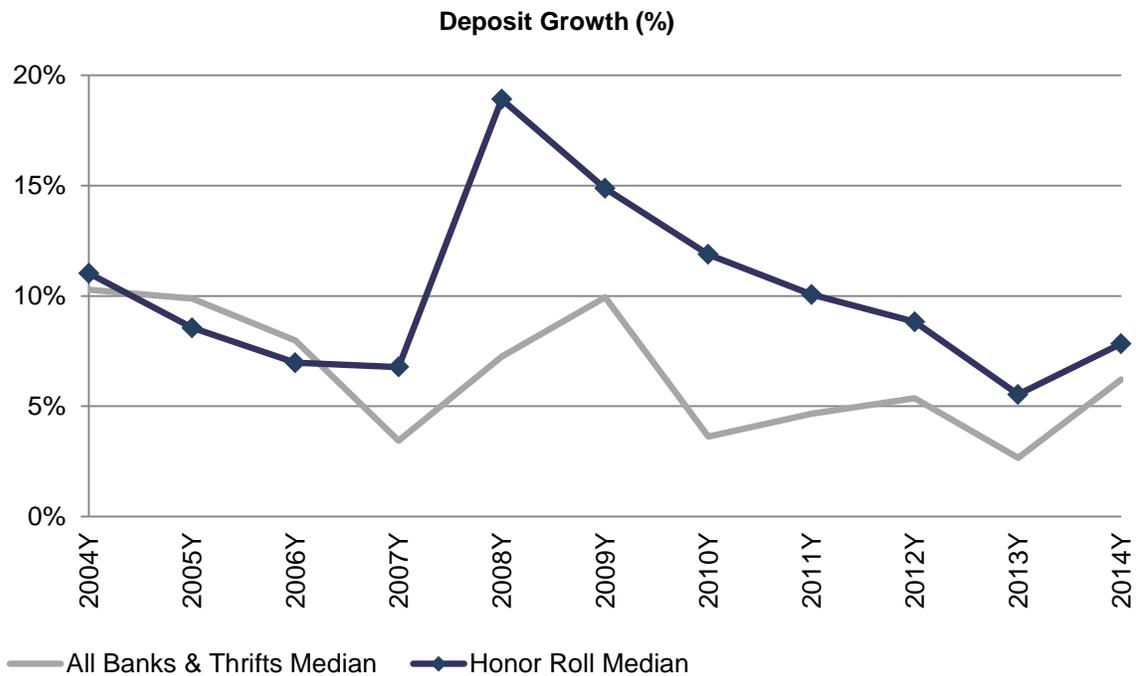
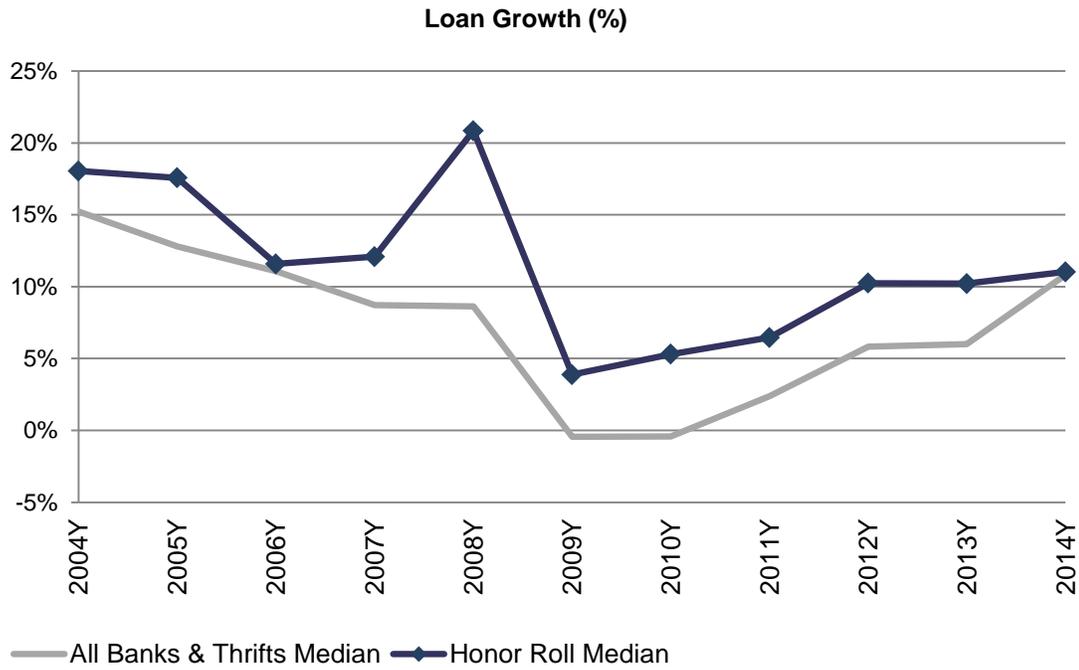


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Exhibit 3: Growth Rate Analysis (Continued)

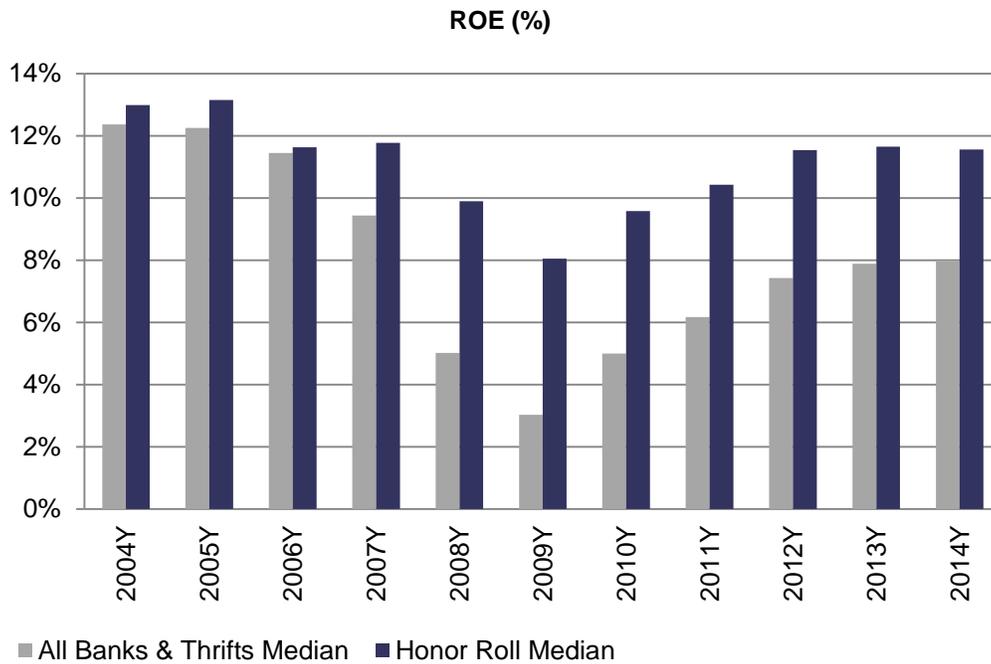
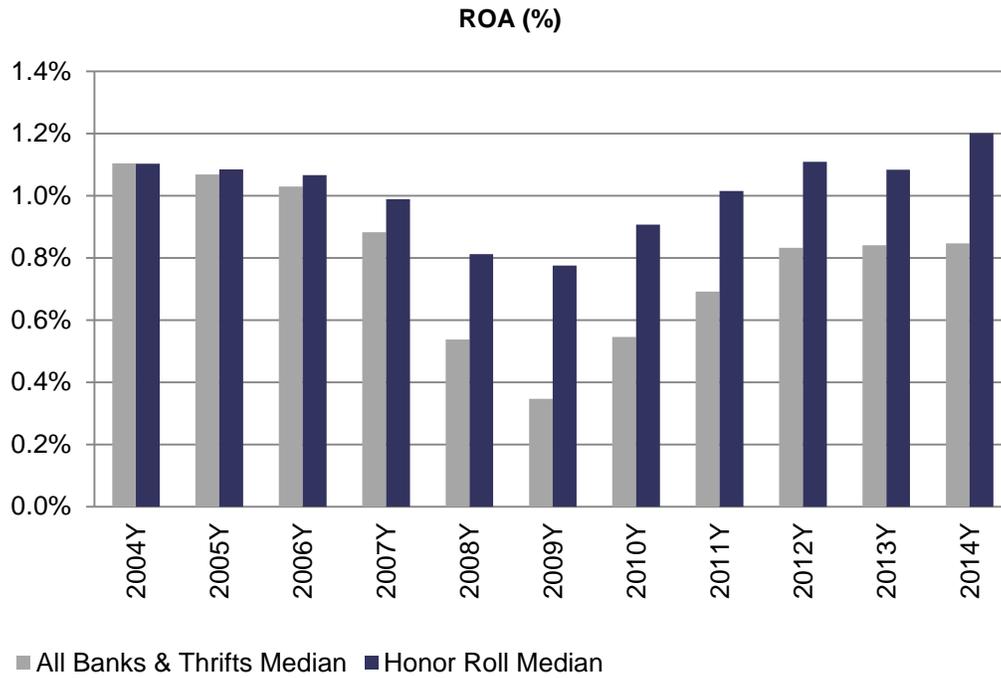


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Exhibit 4: Key Ratio Analysis

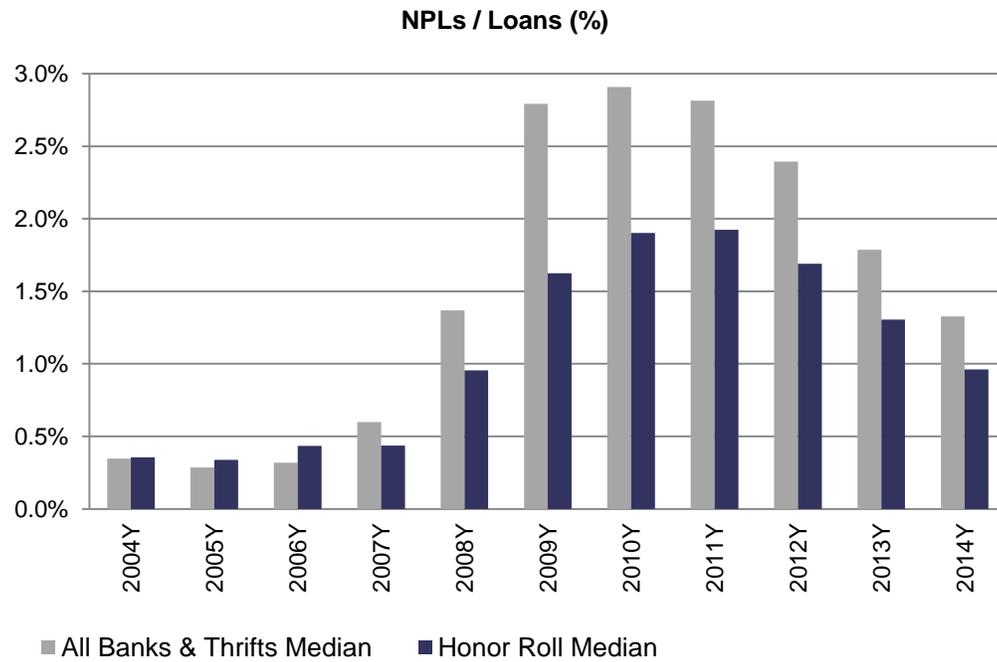
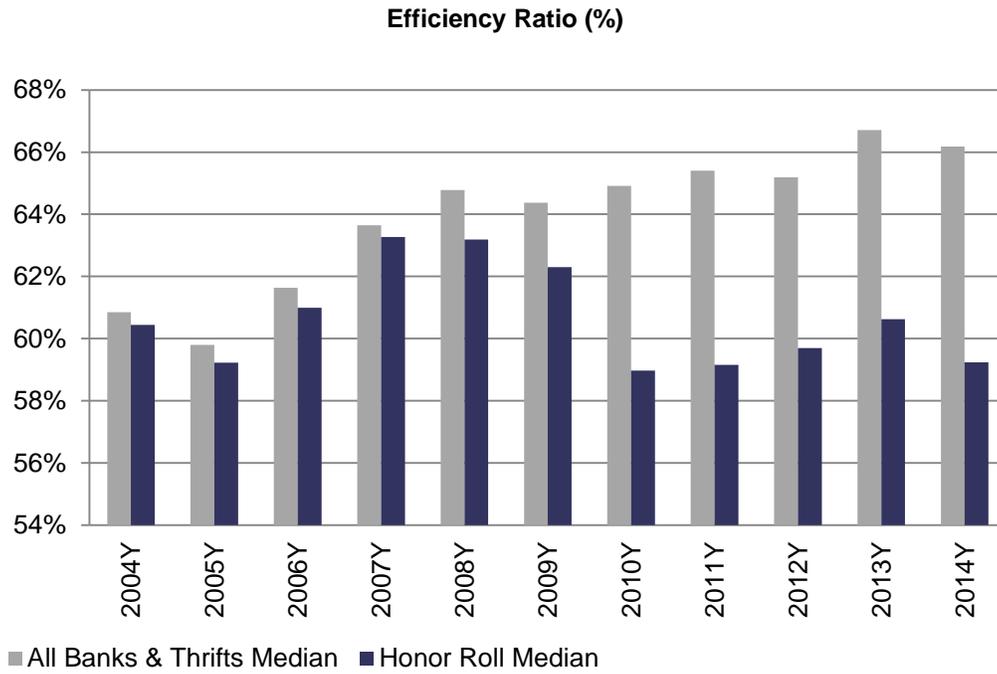


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Exhibit 5: Key Ratio Analysis (Continued)

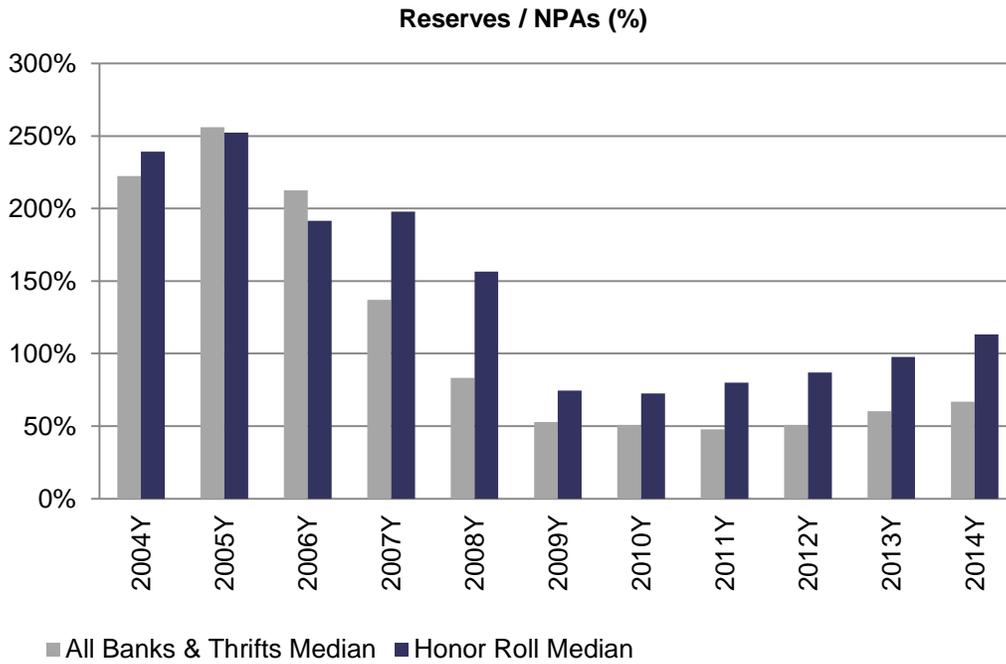


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Exhibit 6: Key Ratio Analysis (Continued)



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			Count	Percent
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Market Perform [HOLD]	330	53.83	87	26.36
Underperform [SELL]	44	7.18	9	20.45
Restricted [RES]	0	0.00	0	0.00
Suspended [SP]	18	2.94	3	16.67
Covered -Not Rated [CNR]	1	0.16	1	100.00

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KBWI's long-term recommendations may differ from recommendations made for the Model Portfolio. These differences are the result of different time horizons—KBWI research has a 12-month outlook and the Model Portfolio has a three-to-six-month outlook.

Although the model portfolio is based upon actual performance of actual investments, KBWI did not recommend that investors purchase this combination—or hypothetical portfolio—of investments during the time period depicted here. As this hypothetical portfolio was designed with the benefit of hindsight, the choice of investments contained in it reflects a subjective choice by KBWI. Accordingly, this hypothetical portfolio may reflect a choice of investments that performed better than an actual portfolio, which was recommended during the depicted time frame, would have performed during the same time period. Moreover, unlike an actual performance record, these results do not represent actual trading wherein market conditions or other risk factors may have caused the holder of the portfolio to liquidate or retain all or part of the represented holdings.

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