



A Stifel Company

KEEFE, BRUYETTE & WOODS

WINTER FINANCIAL SERVICES SYMPOSIUM

FEBRUARY 14 & 15, 2019

Wednesday, February 13

7:00 PM	Welcome Party
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Thursday, February 14

7:00 AM	Registration & Breakfast
7:50 AM	Opening Remarks – Thomas Michaud, President & CEO, KBW
8:00 AM	<i>Small Group Meetings only at this time</i>
	Presentations
8:40 AM	<i>Small Group Meetings only at this time</i>
9:20 AM	CIT Group Inc. (CIT) <i>Ellen Alemany, Chairwoman & CEO</i>
9:55 AM	Coffee & Networking Break
10:10 AM	<i>Small Group Meetings only at this time</i>
10:50 AM	<i>Small Group Meetings only at this time</i>
11:30 AM	Zions Bancorporation (ZION) <i>Paul Burdiss, CFO</i>
12:05 PM	Networking Lunch Buffet
1:10 PM	The Future of GSEs <i>Panelists: Bose George, KBW, Brian Gardner, KBW, Duane Duncan, Genworth & Willy Walker, Walker & Dunlop</i>
1:50 PM	From Disruptors to Partners: The Future of Banks & FinTech <i>Moderator: Mike Perito, KBW</i> <i>Panelists: Chuck Kim, Commerce Bancshares (CBSH) & Brad Hanson, Meta Financial (CASH)</i>
2:30 PM	KBW Analysts: What We Learned in Boca – DIVERSIFIED FINANCIALS <i>Moderator: Fred Cannon, KBW</i> <i>KBW Analysts: Michael Brown, Bose George & Kyle Voigt</i>
3:10 PM	KBW Analysts: What We Learned in Boca – BANKS <i>Moderator: Chris McGratty, KBW</i> <i>KBW Analysts: Jacque Bohlen, Damon DelMonte, Brady Gailey, Collyn Gilbert, Glen Manna, Catherine Mealar & Mike Perito</i>
3:50 PM	KBW Analysts: What We Learned in Boca – BANKS (cont'd)
4:30 PM	<i>Small Group Meetings only at this time</i>
7:00 PM	Cocktails & Buffet Dinner

*Presentations will run for 35 minutes followed by a 5 minute changeover.



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FEBRUARY 14 & 15, 2019

COMPANIES HOSTING 1x1 MEETINGS ON THURSDAY, FEBRUARY 14:

1st Source Corporation – SRCE
Affiliated Managers Group – AMG
Ameris Bancorp – ABCB
Apollo Global Management – APO
Associated Banc-Corp – ASB
Axos Financial, Inc. – AX
BancorpSouth, Inc. – BXS
Bank OZK – OZK
Banner Corporation – BANR
Berkshire Hills Bancorp, Inc. – BHLB
BOK Financial Corporation – BOKF
Boston Private Financial Holdings, Inc. – BPFH
Brookline Bancorp, Inc. – BRKL
Bryn Mawr Bank Corporation – BMTC
Cadence Bancorporation – CADE
Cathay General Bancorp – CATY
CenterState Bank Corporation – CSFL
Central Pacific Financial Corp – CPF
CIT Group Inc. – CIT
Chemical Financial Corporation / TCF Financial Corporation – CHFC/TCF
Cohen & Steers, Inc. – CNS
Columbia Banking System, Inc. – COLB
Commerce Bancshares, Inc. – CBSH
Community Bank System, Inc. – CBU
Customers Bancorp, Inc. – CUBI
E*TRADE Financial Corporation – ETFC
Eagle Bancorp, Inc. – EGBN
East West Bancorp – EWBC
First Bancorp – FBP
First Commonwealth Financial Corporation – FCF
First Financial Bancorp. – FFBC
First Financial Bancshares, Inc. – FFIN
First Horizon National Corporation – FHN
First Interstate Bancsystem, Inc. – FIBK
First Merchants Corporation – FRME
First Midwest Bancorp, Inc. – FMBI
Flagstar Bancorp, Inc. – FBC
Focus Financial Partners – FOCS
Fulton Financial Corporation – FULT
Glacier Bancorp, Inc. – GBCI
Golub Capital BDC, Inc. – GBDC
Great Western Bancorp, Inc. – GWB
Greenhill & Co., Inc. – GHL
Hancock Whitney Corporation – HWC
Hanmi Financial Corporation – HAFB
Home Bancshares, Inc. – HOMB
Hope Bancorp, Inc. – HOPE
Houlihan Lokey, Inc. – HLI
Huntington Bancshares Incorporated – HBAN
IBERIABANK Corporation – IBKC
Independent Bank Corp. – INDB
Independent Bank Group – IBTX
Investors Bancorp, Inc. – ISBC
Lakeland Financial Corporation – LKFN
Lazard Ltd – LAZ
Meta Financial – CASH
Moelis & Co. – MC
National Bank Holdings Corporation – NBHC
NBT Bancorp, Inc. – NBTB
New York Community Bancorp, Inc. – NYCB
Northwest Bancshares, Inc. – NWBI
OceanFirst Financial Corp – OCFC
OFG Bancorp – OFG
Old National Bancorp – ONB
Pacific Premier Bancorp, Inc. – PPBI
PacWest Bancorp – PACW
Park National Corporation – PRK
People's United Financial, Inc. – PBCT
Pinnacle Financial Partners, Inc. – PNFP
Piper Jaffray Companies – PJC
Prosperity Bancshares, Inc. – PB
Provident Financial Services, Inc. – PFS
Raymond James Financial, Inc. – RJF
Renasant Corporation – RNST
S&T Bancorp, Inc. – STBA
Simmons First National Corporation – SFNC
South State Corporation – SSB
Southside Bancshares, Inc. – SBSI
Sterling Bancorp – STL
Stifel Financial Corp. – SF
SVB Financial Group – SIVB
Synovus Financial Corp – SNV
Texas Capital Bancshares, Inc. – TCBI
TowneBank – TOWN
TriCo Bancshares – TCBK
TriState – TSC
UMB Financial Corporation – UMBF
Umpqua Holdings Corporation – UMPQ
Union Bankshares Corporation – UBSH
United Bankshares, Inc. – UBSI
United Community Banks, Inc. – UCBI
United Financial Bancorp – UBNK
Valley National Bancorp – VLY
Veritex Holdings, Inc. – VBTX
Walker & Dunlop, Inc. – WD
Washington Federal, Inc. – WAFD
Webster Financial Corporation – WBS
WesBanco, Inc. – WSBC
Western Alliance Bancorporation – WAL
Wintrust Financial Corporation – WTFC
WSFS Financial Corporation – WSFS
Zions Bancorporation – ZION



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Friday, February 15

7:00 AM	Registration & Breakfast
8:00 AM	<i>Small Group Meetings only at this time</i>
8:40 AM	<i>Small Group Meetings only at this time</i>
9:20 AM	Spotlight Fireside Chat: A Conversation between Citi CEO Mike Corbat and Stifel Financial CEO Ron Kruszewski
10:10 AM	<i>Small Group Meetings only at this time</i>
10:50 AM	<i>Small Group Meetings only at this time</i>
11:30 AM	<i>Small Group Meetings only at this time</i>
12:05 PM	Networking Lunch Buffet & Adjournment

COMPANIES HOSTING 1x1 MEETINGS ON FRIDAY, FEBRUARY 15:

Ameris Bancorp – ABCB
 Associated Banc-Corp – ASB
 Axos Financial, Inc. – AX
 BankUnited, Inc. – BKU
 Banner Corporation – BANR
 Berkshire Hills Bancorp, Inc. – BHLB
 Boston Private Financial Holdings, Inc. – BPFH
 Cadence Bancorporation – CADE
 CenterState Bank Corporation – CSFL
 Chemical Financial Corporation / TCF Financial Corporation – CHFC/TCF
 Columbia Banking System, Inc. – COLB
 Commerce Bancshares, Inc. – CBSH
 Community Bank System, Inc. – CBU
 Eagle Bancorp, Inc. – EGBN
 FirstBank – FBK
 First Financial Bancshares, Inc. – FFIN
 First Interstate Bancsystem, Inc. – FIBK
 Flagstar Bancorp, Inc. – FBC
 Glacier Bancorp, Inc. – GBCI
 Great Western Bancorp, Inc. – GWB
 Home Bancshares, Inc. – HOMB
 Hope Bancorp, Inc. – HOPE
 Independent Bank Group – IBTX

Lakeland Financial Corporation – LKFN
 Meta Financial – CASH
 National Bank Holdings Corporation – NBHC
 New York Community Bancorp, Inc. – NYCB
 Northwest Bancshares, Inc. – NWBI
 Pacific Premier Bancorp, Inc. – PPBI
 Piper Jaffray Companies – PJC
 Sterling Bancorp – STL
 Stifel Financial - SF
 Synovus Financial Corp – SNV
 TowneBank – TOWN
 TriCo Bancshares – TCBK
 TriState Capital Bank – TSC
 Trustmark Corporation – TRMK
 UMB Financial Corporation – UMBF
 Veritex Holdings, Inc. – VBTX
 Walker & Dunlop, Inc. – WD
 Webster Financial Corporation – WBS
 Western Alliance Bancorporation – WAL