



**Capital Market Transactions**

2018 Transactions				
Date	Issuer	KBW's Role	(\$mm)	Offering Type
Dec-18	Mercantil Bank Holding Corp. (AMTB)	Joint Bookrunner	\$81.9	IPO
Dec-18	Howard Bancorp, Inc. (HBMD)	Placement Agent	\$25.0	Subordinated Notes
Nov-18	Bain Capital Specialty Finance Inc (BCSF)	Joint Bookrunner	\$151.9	IPO
Nov-18	National General Holdings Corp (NGHC)	Co-Manager	\$138.0	Follow On
Nov-18	AGNC Investment Corp (AGNC)	Joint Bookrunner	\$794.4	Follow On
Nov-18	Amalgamated Bank (AMAL)	Co-Manager	\$44.3	Follow On
Nov-18	New York Mortgage Trust Inc (NYMT)	Joint Bookrunner	\$87.8	Follow On
Nov-18	Gladstone Capital Corporation (GLAD)	Joint Bookrunner	\$55.5	Senior Unsecured Notes
Nov-18	New Residential Investment Corp (NRZ)	Co-Manager	\$433.0	Follow On
Nov-18	Newmark Group, Inc. (NMRK)	Co-Manager	\$550.0	Senior Unsecured Notes
Oct-18	Granite Point Mortgage Trust Inc. (GPMT)	Co-Manager	\$125.0	Convertible Senior Notes
Oct-18	THL Credit, Inc. (TCRD)	Bookrunner	\$51.6	Senior Unsecured Notes
Sep-18	Capital Bancorp Inc (CBNK)	Joint Bookrunner	\$32.0	IPO
Sep-18	SmartFinancial, Inc. (SMBK)	Placement Agent	\$40.0	Subordinated Notes
Sep-18	Western Asset Mortgage Capital Corp (WMC)	Joint Bookrunner	\$70.5	Follow On
Sep-18	New Mountain Finance Corporation (NMFC)	Joint Bookrunner	\$50.0	Senior Notes
Sep-18	Associated Banc-Corp (ASB)	Co-Manager	\$100.0	Preferred Stock
Sep-18	Hercules Capital, Inc. (HTGC)	Joint Bookrunner	\$40.0	Senior Notes
Sep-18	Bank7 Corp (BSVN)	Joint Bookrunner	\$71.7	IPO
Sep-18	Pacific Mercantile Bancorp (PMBC)	Bookrunner	\$60.8	Private Placement
Sep-18	Annaly Capital Management Inc (NLY)	Co-Manager	\$877.2	Follow On
Sep-18	Popular, Inc. (BPOP)	Co-Manager	\$300.0	Senior Notes
Sep-18	Modern Financial Inc. (MODFIN)	Placement Agent	\$20.0	Subordinated Notes
Sep-18	Air Lease Corporation (AL)	Co-Manager	\$700.0	Senior Notes
Sep-18	Air Lease Corporation (AL)	Co-Manager	\$500.0	Senior Notes
Sep-18	Chimera Investment Corporation (CIM)	Joint Bookrunner	\$260.0	Preferred Stock
Aug-18	CIT Group Inc. (CIT)	Joint Bookrunner	\$500.0	Senior Notes
Aug-18	California Bancorp (CALB)	Placement Agent	\$25.0	Private Placement
Aug-18	Roundpoint Mortgage Services	Placement Agent	\$94.1	Preferred Stock
Aug-18	First Data Corp (FDC)	Joint Bookrunner	\$1,748.0	Follow On
Aug-18	Pacific City Financial Corp (PCB)	Joint Bookrunner	\$50.1	IPO
Aug-18	New York Mortgage Trust, Inc. (NYMT)	Joint Bookrunner	\$88.6	Follow On
Aug-18	Fidelity National Financial, Inc. (LION)	Co-Manager	\$450.0	Senior Unsecured Notes
Aug-18	Amalgamated Bank (AMAL)	Joint Bookrunner	\$119.8	IPO
Aug-18	U.S. Bancorp (USB)	Co-Manager	\$575.0	Preferred Stock
Aug-18	TriplePoint Venture Growth BDC Corp (TPVG)	Joint Bookrunner	\$89.4	Follow On
Jul-18	AGNC Investment Corp (AGNC)	Co-Manager	\$825.9	Follow On
Jul-18	Focus Financial Partners Inc (FOCS)	Co-Manager	\$615.4	IPO
Jul-18	BGC Partners, Inc. (BGCP)	Co-Manager	\$450.0	Senior Notes
Jul-18	First Western Financial Inc (MYFW)	Joint Bookrunner	\$43.2	IPO
Jul-18	Coastal Financial Corp (Washington) (CCB)	Joint Bookrunner	\$47.5	IPO
Jul-18	National Life Insurance Company (LIFEVT)	Co-Manager	\$350.0	Surplus Notes
Jun-18	FNS Bancshares, Inc.	Placement Agent	\$17.5	Private Placement
Jun-18	CM Finance Inc (CMFN)	Joint Bookrunner	\$34.5	Senior Notes
Jun-18	Hercules Capital Inc (HTGC)	Joint Bookrunner	\$83.8	Follow On
Jun-18	Flagstar Bancorp Inc (FBC)	Joint Bookrunner	\$276.0	Follow On
Jun-18	First Internet Bancorp (INBK)	Bookrunner	\$50.0	Follow On
Jun-18	First Republic Bank (FRC)	Co-Manager	\$300.0	Preferred Stock
May-18	Centric Financial Corp (CFCX)	Placement Agent	\$21.0	Private Placement
May-18	AGNC Investment Corp (AGNC)	Co-Manager	\$641.7	Follow On
May-18	TriState Capital Holdings Inc (TSC)	Bookrunner	\$57.0	Follow On
May-18	Cadence Bancorporation (CADE)	Joint Bookrunner	\$579.6	Follow On
May-18	KKR Real Estate Finance (KREF)	Co-Manager	\$143.8	Convertible Senior Notes
May-18	First Commonwealth Bank (FCF)	Co-Manager	\$50.0	Subordinated Notes
May-18	First Commonwealth Bank (FCF)	Co-Manager	\$50.0	Subordinated Notes
May-18	Origin Bancorp Inc (OBNK)	Co-Manager	\$142.2	IPO
May-18	Spirit of Texas Bancshares Inc (STXB)	Joint Bookrunner	\$48.3	IPO
Apr-18	Goosehead Insurance Inc (GSHD)	Co-Manager	\$98.1	IPO
Apr-18	Hercules Capital, Inc. (HTGC)	Joint Bookrunner	\$75.0	Senior Notes
Apr-18	Level One Bancorp Inc (LEVL)	Joint Bookrunner	\$38.6	IPO
Apr-18	Triumph Bancorp Inc (TBK)	Joint Bookrunner	\$202.7	Follow On
Apr-18	Securian Financial Group Inc. (MNMUTC)	Joint Bookrunner	\$500.0	Senior Notes
Mar-18	OP Bancorp (OPBK)	Bookrunner	\$25.3	Follow On
Mar-18	Blackstone Mortgage (BXMT)	Co-Manager	\$220.0	Convertible Senior Notes
Mar-18	TPG Specialty Lending Inc (TSLX)	Joint Bookrunner	\$74.6	Follow On
Mar-18	Simmons First National Corporation (SFNC)	Joint Bookrunner	\$330.0	Subordinated Notes
Mar-18	Ares Management LP (ARES)	Co-Manager	\$354.9	Follow On
Feb-18	Hamilton Lane Inc (HLNE)	Co-Manager	\$155.2	Follow On
Feb-18	NMI Holdings Inc (NMIH)	Co-Manager	\$84.0	Follow On
Feb-18	Huntington Bancshares Incorporated (HBAN)	Co-Manager	\$500.0	Preferred Stock
Feb-18	Silvergate Capital Corp	Placement Agent	\$114.0	Private Placement
Feb-18	Newtek Business Services Corp. (NEWT)	Bookrunner	\$57.5	Senior Notes
Feb-18	Cadence Bancorporation (CADE)	Joint Bookrunner	\$230.0	Follow On
Feb-18	Victory Capital Holdings Inc (VCTR)	Co-Manager	\$166.5	IPO
Jan-18	FIDUS Investment Corporation (FDUS)	Bookrunner	\$50.0	Senior Notes
Jan-18	ReadyCap Holdings, LLC (RDYCAP)	Joint Bookrunner	\$40.0	Senior Secured Notes
Jan-18	Union Bankshares Corp (UBSH)	Joint Bookrunner	\$301.4	Follow On
Jan-18	Eagle Point Credit Co Inc (ECC)	Joint Bookrunner	\$40.9	Follow On
Jan-18	ConnectOne Bancorp, Inc. (CNOB)	Bookrunner	\$75.0	Subordinated Notes



**Capital Market Transactions**

Jan-18	Ares Capital Corporation (ARCC)	Co-Manager	\$600.0	Senior Notes
Jan-18	Annaly Capital Management, Inc. (NLY)	Joint Bookrunner	\$425.0	Preferred Stock
Jan-18	Air Lease Corporation (AL)	Joint Bookrunner	\$700.0	Senior Notes
Jan-18	Air Lease Corporation (AL)	Joint Bookrunner	\$550.0	Senior Notes

2017 Transactions				
Date	Issuer	KBW's Role	(\$mm)	Offering Type
Dec-17	Newmark Group, Inc. (NMRK)	Bookrunner	\$322.0	IPO
Dec-17	Capital Southwest Corporation (CSWC)	Bookrunner	\$57.5	Senior Notes
Dec-17	Bryn Mawr Bank Corporation (BMTCC)	Bookrunner	\$70.0	Subordinated Notes
Dec-17	Luther Burbank Corp (LBC)	Joint Bookrunner	\$150.2	IPO
Dec-17	Webster Financial Corporation (WBS)	Co-Manager	\$150.0	Preferred Stock
Dec-17	Peapack-Gladstone Financial Corporation (PGC)	Co-Manager	\$35.0	Subordinated Notes
Nov-17	Univest Corp of Pennsylvania (UVSP)	Bookrunner	\$65.0	Follow On
Nov-17	Independent Bank Group Inc (IBTX)	Co-Manager	\$150.3	Follow On
Nov-17	Silver Queen Financial Services (SLVRQN)	Placement Agent	\$45.0	Senior Notes
Nov-17	Solar Capital Ltd. (SLRC)	Co-Manager	\$75.0	Senior Notes
Nov-17	PPDAI (PPDF)	Co-Manager	\$221.0	IPO
Nov-17	Cadence Bancorporation (CADE)	Co-Manager	\$240.4	Follow On
Nov-17	Metropolitan Bank Holding Corp (MCB)	Joint Bookrunner	\$124.8	IPO
Nov-17	CBTX Inc (CBTX)	Joint Bookrunner	\$71.8	IPO
Nov-17	Apollo Commercial Real Estate Finance, Inc. (ARI)	Co-Manager	\$100.0	Convertible Notes
Nov-17	Meridian Bank (MRBK)	Co-Manager	\$39.9	IPO
Oct-17	First Bancshares Inc (MS) (FBMS)	Bookrunner	\$58.4	Follow On
Oct-17	PennantPark Floating Rate Capital Ltd (PFLT)	Joint Bookrunner	\$89.0	Follow On
Oct-17	Fortegra Financial Corporation (FRF)	Joint Bookrunner	\$125.0	Subordinated Notes
Oct-17	Midland States Bancorp, Inc. (MIDLND)	Placement Agent	\$40.0	Subordinated Notes
Oct-17	New York Mortgage Trust, Inc. (NYMT)	Joint Bookrunner	\$135.0	Preferred Stock
Sep-17	Stifel Financial Corp. (SF)	Joint Bookrunner	\$225.0	Senior Notes
Sep-17	Horizon Technology Finance Corporation (HRZN)	Bookrunner	\$37.4	Senior Notes
Sep-17	Five Star Bancorp (FIVSTA)	Placement Agent	\$25.0	Subordinated Notes
Sep-17	KCAP Financial, Inc. (KCAP)	Joint Bookrunner	\$57.5	Senior Notes
Sep-17	First Internet Bancorp (INBK)	Bookrunner	\$47.9	Follow On
Sep-17	First Data Corp (FDC)	Joint Bookrunner	\$1,735.1	Follow On
Sep-17	Prudential Financial (PRU)	Co-Manager	\$750.0	Subordinated Notes
Sep-17	BCB Bancorp Inc (BCBP)	Joint Bookrunner	\$40.0	Follow On
Sep-17	Triton International Ltd (TRTN)	Co-Manager	\$201.5	Follow On
Aug-17	Commerce Union Bancorp, Inc. (CUBN)	Placement Agent	\$25.0	Private Placement
Aug-17	Harvest Capital Credit Corporation (HCAP)	Joint Bookrunner	\$28.8	Senior Notes
Aug-17	Atlantic Capital Bancshares Inc (ACBI)	Bookrunner	\$51.3	Follow On
Aug-17	Gain Capital Holdings (GCAP)	Co-Manager	\$80.0	Convertible Notes
Aug-17	Stellus Capital Investment Corp. (SCA)	Bookrunner	\$48.9	Senior Notes
Aug-17	Apollo Commercial Real Estate Finance, Inc. (ARI)	Co-Manager	\$200.0	Convertible Notes
Aug-17	AGNC Investment Corp. (AGNC)	Joint Bookrunner	\$325.0	Preferred Stock
Aug-17	KCAP Financial, Inc. (KCAPL)	Joint Bookrunner	\$57.5	Senior Notes
Aug-17	Ares Capital Corporation (ARCC)	Co-Manager	\$750.0	Senior Notes
Aug-17	Sutherland Asset Management (SUHAZ)	Joint Bookrunner	\$100.0	Convertible Notes
Aug-17	BlackRock TCP Capital Corp. (TCPC)	Co-Manager	\$125.0	Senior Notes
Aug-17	Huntington National Bank (HBNB)	Co-Manager	\$700.0	Senior Notes
Jul-17	Valley National Bancorp (VLY)	Bookrunner	\$100.0	Preferred Stock
Jul-17	Triumph Bancorp Inc (TBK)	Joint Bookrunner	\$69.6	Follow On
Jul-17	RBB Bancorp (RBB)	Joint Bookrunner	\$86.3	IPO
Jul-17	Annaly Capital Management, Inc. (NLY)	Joint Bookrunner	\$720.0	Preferred Stock
Jul-17	Two Harbors Investment Corp. (TWO)	Joint Bookrunner	\$287.5	Preferred Stock
Jul-17	TriplePoint Venture Growth BDC Corp. (TPVG)	Joint Bookrunner	\$74.8	Senior Notes
Jun-17	Byline Bancorp Inc (BY)	Joint Bookrunner	\$124.5	IPO
Jun-17	PennyMac Mortgage Investment Trust (PMT)	Joint Bookrunner	\$195.0	Preferred Stock
Jun-17	Granite Point Mortgage Trust Inc (GPMT)	Co-Manager	\$195.0	IPO
Jun-17	Fidus Investment Corp (FDUS)	Joint Bookrunner	\$33.8	Follow On
Jun-17	Sussex Bancorp (SBBX)	Bookrunner	\$30.0	Follow On
Jun-17	TCG BDC Inc (CGBD)	Joint Bookrunner	\$174.9	IPO
Jun-17	ReadyCap Holdings, LLC (RDYCAP)	Joint Bookrunner	\$65.0	Senior Secured Notes
Jun-17	National Commerce Corp (NCOM)	Bookrunner	\$40.8	Follow On
Jun-17	Athene Holding Ltd (ATH)	Joint Bookrunner	\$912.9	Follow On
Jun-17	Air Lease Corporation (AL)	Joint Bookrunner	\$600.0	Senior Notes
May-17	First Republic Bank (FRC)	Co-Manager	\$200.0	Preferred Stock
May-17	FB Financial Corp (FBK)	Placement Agent	\$158.4	Private Placement
May-17	Heritage Commerce Corp (HTBK)	Joint Bookrunner	\$40.0	Subordinated Notes
May-17	Capitala Finance Corp. (CPTA)	Bookrunner	\$52.1	Convertible Notes
May-17	Alcentra Capital Corp (ABDC)	Joint Bookrunner	\$34.2	Follow On
May-17	Springleaf Finance Corporation (AMGFN)	Co-Manager	\$500.0	Senior Notes
May-17	Springleaf Finance Corporation (AMGFN)	Co-Manager	\$500.0	Senior Notes
Apr-17	Eagle Point Credit Co Inc (ECC)	Joint Bookrunner	\$30.3	Follow On
Apr-17	TCP Capital Corp (TCPC)	Joint Bookrunner	\$96.8	Follow On
Apr-17	Cadence Bancorporation (CADE)	Joint Bookrunner	\$172.5	IPO
Apr-17	4Finance SA (FOURFN)	Bookrunner	\$325.0	Senior Notes
Apr-17	Stellus Capital Investment Corporation (SCM)	Bookrunner	\$48.9	Senior Notes
Apr-17	Stellus Capital Investment Corp (SCM)	Joint Bookrunner	\$38.8	Follow On
Apr-17	New Mountain Finance Corp (NMFC)	Joint Bookrunner	\$84.0	Follow On
Mar-17	Athene Holding Ltd (ATH)	Joint Bookrunner	\$1,533.8	Follow On
Mar-17	Cherry Hill Mortgage Investment Corp (CHMI)	Joint Bookrunner	\$85.4	Follow On
Mar-17	MidWestOne Financial Group Inc (MOFG)	Bookrunner	\$94.2	Follow On



**Capital Market Transactions**

Mar-17	Hanmi Financial Corporation (HAFB)	Joint Bookrunner	\$100.0	Subordinated Notes
Mar-17	Fulton Financial Corporation (FULT)	Bookrunner	\$125.0	Senior Notes
Mar-17	New York Community Bancorp, Inc. (NYCB)	Co-Manager	\$515.0	Preferred Stock
Mar-17	Cullen/Frost Bankers, Inc. (CFB)	Co-Manager	\$100.0	Subordinated Notes
Mar-17	Two Harbors Investment Corp. (TWO)	Joint Bookrunner	\$143.8	Preferred Stock
Mar-17	PennyMac Mortgage Investment Trust (PMT)	Joint Bookrunner	\$115.0	Preferred Stock
Mar-17	Ares Management LP (ARES)	Co-Manager	\$150.0	Follow On
Mar-17	IBERIABANK Corp (IBKC)	Joint Bookrunner	\$506.3	Follow On
Mar-17	Ameris Bancorp (ABCB)	Joint Bookrunner	\$93.6	Follow On
Feb-17	Hamilton Lane Inc (HLNE)	Co-Manager	\$218.5	IPO
Feb-17	Triangle Capital Corp (TCAP)	Joint Bookrunner	\$136.5	Follow On
Feb-17	Chimera Investment Corporation (CIM)	Co-Manager	\$325.0	Preferred Stock
Feb-17	Bank of NT Butterfield & Son Ltd (NTB)	Joint Bookrunner	\$348.9	Follow On
Feb-17	Civista Bancshares Inc (CIVB)	Joint Bookrunner	\$35.0	Follow On
Feb-17	PennantPark Floating Rate Capital Ltd (PFLT)	Joint Bookrunner	\$78.3	Follow On
Feb-17	ReadyCap Holdings, LLC (RDYCAP)	Joint Bookrunner	\$75.0	Senior Secured Notes
Feb-17	Houlihan Lokey (HLI)	Joint Bookrunner	\$269.1	Follow On
Jan-17	First Hawaiian Inc (FHB)	Co-Manager	\$920.0	Follow On
Jan-17	TPG Specialty Lending Inc (TSLX)	Co-Manager	\$130.0	Convertible Notes
Jan-17	SmartFinancial Inc (SMBK)	Co-Manager	\$34.1	Follow On
Jan-17	Newtek Business Services Corp (NEWT)	Joint Bookrunner	\$39.5	Follow On
Jan-17	Morgan Stanley (MS)	Co-Manager	\$1,000.0	Preferred Stock
Jan-17	Ares Capital Corporation (ARCC)	Co-Manager	\$350.0	Convertible Notes
Jan-17	Carolina Financial Corp (CARO)	Joint Bookrunner	\$50.6	Follow On
Jan-17	CenterState Banks Inc (CSFL)	Joint Bookrunner	\$58.8	Follow On